POWER & Potential

17th Annual TMPAA Summit

Welcome to Scottsdale!



Today's Agenda

Up Next... InsurTech Panel

10:00am Workshop: PA Contracts- It's only your financial future at stake!

10:00 am Workshop: Grow your program and bottom line with Fac placement

11:30am Box Lunch Available





CPL Designation

Requirements to receive the Certified Programs Leader (CPL) Designation:

- Successful completion of all University courses
- 5 years total experience in Insurance
- 2 years experience in a Program Leadership Role *OR* 5 years as a Program Underwriter *OR* 5 years as a Vendor in a technical position serving the program business industry
- Absence of any ethical violations





CPL Recipients



Certified Programs Leader

- Kimberly Bushong Petrillo, Coastal Insurance Underwriters, Inc.
- Daren D'Ippolito,
 Provident Agency, Inc.
- Brendan T. Fitzpatrick,
 Glencar Underwriting
 Managers
- Calen Foster, Pearl Insurance

- Ron Green, VGM Insurance
- Annika Jurun,
 Distinguished Programs
- Mark Lonneman Jr, Great American Insurance Group
- Gary Miller, Falls Lake Insurance Companies
- Jaclyn Pahura, Glencar Underwriting Managers
- Jack Russell, Allianz Global Corporate & Specialty
- Bob Wooldridge, ARA Insurance







TM CyberSecure









InsurTech Dilemma

The Accelerating Change of the Insurance Landscape



Alex Tsetsenekos Archimedes Analytics



Seth Simon Slice Insurance



Ty Sagalow Lemonade



Tim McDermottMunich Re
Digital



Richard McCathronHippo
Insurance

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