

PROGRAM BUSINESS CONVERGENCE

2018 TMPAA Mid-Year Meeting

TARGET



MARKETS

Program Administrators Association

Workshops



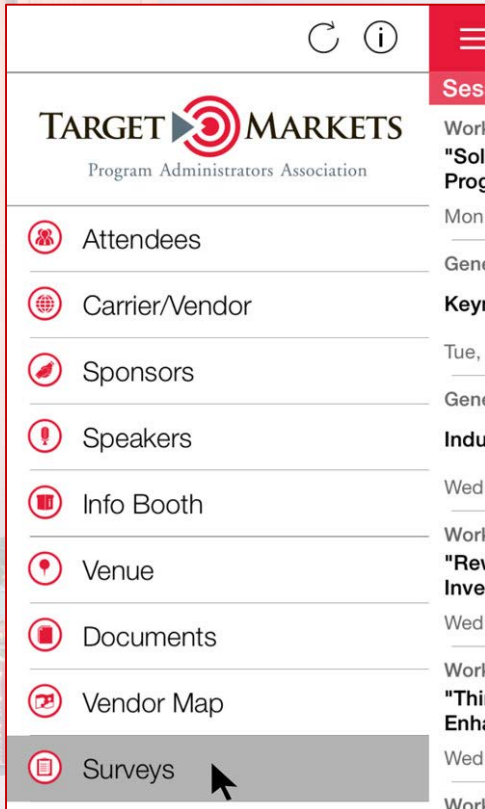
10:00-11:00am

- **WTH is Blockchain?**
- **Recruitment Strategies, Onboarding and Assimilation**

11:00am-12:00pm

- **The Financial State of the P&C Market and your Program Carrier Partner**
- **The Expanding Distribution Potential of Insurance Agency Networks**

Mobile App Surveys



Let us know what you think!
Open the mobile app to complete a quick 2-3 question survey for each session you attend.

Mobile App Sponsored by



CPL Designation

Requirements to receive the Certified Programs Leader (CPL) Designation:

- Successful completion of all University courses
- 5 years total experience in Insurance
- 2 years experience in a Program Leadership Role **OR** 5 years as a Program Underwriter **OR** 5 years as a Vendor in a technical position serving the program business industry
- Absence of any ethical violations

CPL Recipients



- **Jackie Bourret**
Berkley
- **Kyle Hyla**
Distinguished
Programs
- **Scott Thatcher**
Brownstone
Insurance

Recipients not present

- **Brett Dailey**
Great American
- **Ben Z. Goldberg**
Amalgamated Insurance
Underwriters
- **Carole Gravenese**
SterlingRisk
- **Brian Sunderman**
Great American

P&C Industry Update, Impact of Trumponomics, and the Insurance Talent Gap from an Academic Perspective



*Robert Hartwig, Ph.D.
Director, Risk and Uncertainty
Management Center, University of
South Carolina*

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