

COURSE	SUBJECT MATTER EXPERT (SME)	COURSE SPONSOR
<b>Contracts</b>	<b>Greg Thompson</b> , CPCU, ARM, Chairman of the Board for Thompson Insurance Enterprises, LLC.	 <b>THOMCO</b> A MARKEL COMPANY
<b>Mergers &amp; Acquisitions</b>	<b>Kevin P. Donoghue</b> , CFA, CPA, CIC, is Managing Director for Mystic Capital Advisors Group, LLC.	 MYSTIC CAPITAL ADVISORS GROUP, LLC
<b>Claims</b>	<b>Jim Robert</b> , AIC, SCLA is the Director of Corporate Training and Senior Systems Analyst for York Risk Services Group, Inc.	 <b>YORK</b> Programs
<b>Strategic Thinking &amp; Planning</b>	<b>Arthur B. Seifert</b> , CPCU, CIC, RPLU is President of Glatfelter Program Managers.	 <b>XL Group</b> Insurance
<b>Actuarial</b>	<b>Mike Blivess, Greg Graves, Derek Jones</b> and <b>Chris Kogut</b> are Principals and Consulting Actuaries for Milliman, Inc.	 <b>Milliman</b>
<b>Risk Management</b>	<b>Jean-Claude "JC" Mazzola</b> is a Partner in Wilson Elser Moskowitz Edelman & Dicker <b>Bill Coons</b> is the Loss Control Director for Thompson Insurance Enterprises, LLC.	 <b>WILSON ELSER</b>
<b>Underwriting</b>	<b>John Solari</b> , CPCU, ARM-P, is Chief Underwriting Officer for the Glatfelter Public Practice Division of Glatfelter Insurance Group.	 <b>Glatfelter</b> Insurance Group <sup>®</sup>
<b>Systems &amp; Operational Improvement</b>	<b>Systems: Jason A. Pamplin</b> , PhD, is Chief Information Officer for Thompson Insurance Enterprises, LLC. <b>Operational Improvement:</b> <b>Steve Hood</b> is Director of Client Development for ReSource Pro.	 <b>ReSourcePro</b> start delegating
<b>Program Marketing</b>	<b>Reginald F. Pierce III</b> , ARM is Director of Target Programs Marketing Services.	 <b>Western World</b> INSURANCE GROUP
<b>Program Submissions</b>	<b>Archie S. McIntyre</b> is Senior V.P.– Business Development for Meadowbrook Insurance Group.	 <b>MEADOWBROOK</b> <sup>SM</sup> INSURANCE GROUP
<b>Leadership &amp; Ethics</b>	<b>Jeff Walter</b> –Great American Insurance	 <b>GREATAMERICAN</b> <sup>®</sup> INSURANCE GROUP
<b>Finance &amp; Accounting</b>	<b>Dianne Batistoni</b> , CPA CFE– Eisner Amper Accountants <b>David Springer</b> and <b>Larry Dunn</b> –NIP Group	 <b>QBE</b>