

COURSE	SUBJECT MATTER EXPERT (SME)	COURSE SPONSOR
Contracts	Greg Thompson , CPCU, ARM, Chairman of the Board for Thompson Insurance Enterprises, LLC.	 THOMCO A MARKEL COMPANY
Mergers & Acquisitions	Kevin P. Donoghue , CFA, CPA, CIC, is Managing Director for Mystic Capital Advisors Group, LLC.	 MYSTIC CAPITAL ADVISORS GROUP, LLC
Claims	Jim Robert , AIC, SCLA is the Director of Corporate Training and Senior Systems Analyst for York Risk Services Group, Inc.	 YORK Programs
Strategic Thinking & Planning	Arthur B. Seifert , CPCU, CIC, RPLU is President of Glatfelter Program Managers.	 XL Group Insurance
Actuarial	Mike Blivess, Greg Graves, Derek Jones and Chris Kogut are Principals and Consulting Actuaries for Milliman, Inc.	 Milliman
Risk Management	Jean-Claude "JC" Mazzola is a Partner in Wilson Elser Moskowitz Edelman & Dicker Bill Coons is the Loss Control Director for Thompson Insurance Enterprises, LLC.	 WILSON ELSER
Underwriting	John Solari , CPCU, ARM-P, is Chief Underwriting Officer for the Glatfelter Public Practice Division of Glatfelter Insurance Group.	 Glatfelter Insurance Group [®]
Systems & Operational Improvement	Systems: Jason A. Pamplin , PhD, is Chief Information Officer for Thompson Insurance Enterprises, LLC. Operational Improvement: Steve Hood is Director of Client Development for ReSource Pro.	 ReSourcePro start delegating
Program Marketing	Reginald F. Pierce III , ARM is Director of Target Programs Marketing Services.	 Western World INSURANCE GROUP
Program Submissions	Archie S. McIntyre is Senior V.P.– Business Development for Meadowbrook Insurance Group.	 MEADOWBROOK SM INSURANCE GROUP
Leadership & Ethics	Jeff Walter –Great American Insurance	 GREATAMERICAN [®] INSURANCE GROUP
Finance & Accounting	Dianne Batistoni , CPA CFE– Eisner Amper Accountants David Springer and Larry Dunn –NIP Group	 QBE